

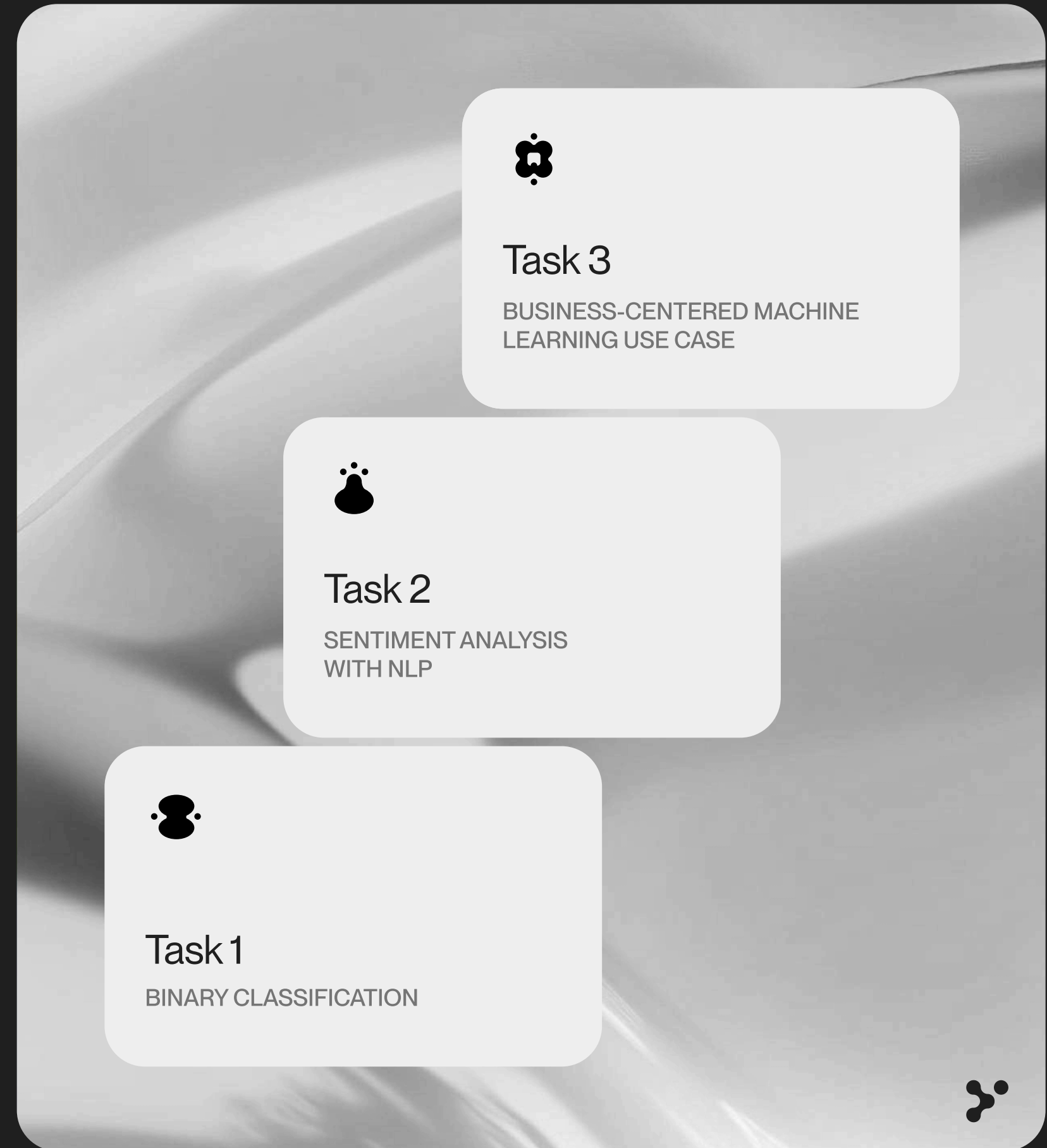


( AI Interview Kit )

# 3 Technical Tasks with Solutions, Evaluation Tips & Red Flags

# About these tasks

These technical tasks are designed to assess how AI developers approach real-world challenges—from data cleaning and modeling to evaluating results and aligning with business goals. Use the solutions, red flags, and evaluation tips to make your interviews structured, efficient, and insightful.



# Task 1

## Binary classification

### Scenario

You're building a basic spam filter. You receive a CSV with features like `num_links`, `has_attachment`, `email_length`, `sender_reputation_score`, and a binary target column: `is_spam` (1 for spam, 0 for not spam). Assume that only **5% of emails are spam**.

### Task for the candidate

- (01) BUILD AND EVALUATE A BINARY CLASSIFICATION MODEL
- (02) HANDLE ANY NOISY OR MISSING DATA
- (03) PRESENT EVALUATION METRICS (ACCURACY, PRECISION, RECALL)
- (04) COMPARE AGAINST A DUMMY CLASSIFIER THAT ALWAYS PREDICTS "NOT SPAM"
- (05) EXPLAIN ANY PREPROCESSING OR FEATURE ENGINEERING DECISIONS



# Task 1

## Binary classification

### ✓ Suggested solution

- **PREPROCESSING**  
Fill missing values (median), scale features (optional), remove outliers.
- **MODELING**  
Use Logistic Regression, RandomForestClassifier, or XGBoost. Stratified train/test split.
- **EVALUATION**  
Precision, recall, F1-score, ROC-AUC. Compare to baseline.
- **EXTRAS**  
Discuss overfitting and model drift concerns.

### 🔍 What to look for

- **HANDLES IMBALANCE**  
(E.G., CLASS WEIGHTS, RESAMPLING)
- **INTERPRETS CONFUSION MATRIX CLEARLY**
- **EXPLAINS MODEL AND METRIC CHOICES**
- **MENTIONS PRODUCTION CONSIDERATIONS**

### 🚩 Red flags

- **ONLY REPORTS ACCURACY**
- **IGNORES CLASS IMBALANCE**
- **APPLIES DEEP LEARNING UNNECESSARILY**
- **DOESN'T EXPLAIN PREPROCESSING DECISIONS**

### Bonus flags

- **DEPLOYMENT**  
How would you monitor precision/recall drift over time?
- **ALTERNATIVE**  
Could use anomaly detection for evolving spam patterns.



# Task 2

## Sentiment analysis with NLP

### Scenario

You're given a dataset of customer reviews labeled as **Positive**, **Negative**, or **Neutral**.

### Task for the candidate

- (01) BUILD A SENTIMENT CLASSIFIER USING A SIMPLE NLP PIPELINE
- (02) TOKENIZE AND VECTORIZE THE TEXT
- (03) TRAIN A LIGHTWEIGHT MODEL (E.G., LOGISTIC REGRESSION, NAIVE BAYES)
- (04) OUTPUT CLASSIFICATION METRICS AND A CONFUSION MATRIX
- (05) ADDRESS NEUTRAL CLASS DIFFICULTY
- (06) SHOW EXAMPLES OF MISCLASSIFIED REVIEWS FOR ERROR ANALYSIS



# Task 2

## Sentiment analysis with NLP

### ✓ Suggested solution

- **PREPROCESSING**  
Lowercasing, remove punctuation, stop words, optional lemmatization.
- **VECTORIZATION**  
TF-IDF or CountVectorizer. Limit vocab if needed.
- **MODELING**  
Logistic Regression or Naive Bayes. Stratified split.
- **EVALUATION**  
Macro F1, per-class recall, confusion matrix.
- **IMPROVEMENTS**  
Mention oversampling, class weights, potential use of transformers.

### 🔍 What to look for

- **BALANCED EVALUATION METRICS**  
(NOT JUST ACCURACY)
- **INSIGHT INTO WHY NEUTRAL CLASS IS HARD**
- **JUSTIFIES MODEL AND PREPROCESSING CHOICES**
- **ACKNOWLEDGES MODEL LIMITATIONS**

### 🚩 Red flags

- **SKIPS TEXT PREPROCESSING**
- **JUMPS TO DEEP LEARNING UNNECESSARILY**
- **DOESN'T ADDRESS NEUTRAL CLASS OR CONFUSION MATRIX**
- **IGNORES CLASS IMBALANCE**

### Bonus flags

- **DEPLOYMENT**  
What if too many reviews are labeled Neutral?
- **ALTERNATIVE**  
Combine rule-based logic with ML for edge cases.





# Task 3

## Business-centered machine learning use case

### Scenario

You run a subscription-based product and want to reduce customer churn. You have data on **user logins**, **time on platform**, **support tickets**, and **payment history**.

### Task for the candidate

- (01) OUTLINE A MACHINE LEARNING SOLUTION TO PREDICT CHURN
- (02) IDENTIFY NEEDED DATA AND LABELING STRATEGY
- (03) SUGGEST A MODELING APPROACH AND JUSTIFY IT
- (04) DEFINE EVALUATION STRATEGY, INCLUDING BUSINESS IMPACT
- (05) CONSIDER COST-SENSITIVE EVALUATION AND INTERVENTION PRIORITIZATION





# Task 3

## Business-centered machine learning use case

### ✓ Suggested solution

- **FRAMING**  
Binary classification; churn = inactive 30+ days or cancelled.
- **DATA**  
Logins, session length, support tickets, subscription type, payment history.
- **MODELING**  
Start with Logistic Regression, then Gradient Boosted Trees. Use SHAP for explainability.
- **EVALUATION**  
ROC-AUC, recall. Track impact on retention rate or revenue lift.
- **IMPROVEMENTS**  
Use model scores to trigger retention offers.

### 🔍 What to look for

- BUSINESS-ORIENTED FRAMING OF THE PROBLEM
- SOLID FEATURE SUGGESTIONS WITH CLEAR RATIONALE
- DISCUSSION OF TRADE-OFFS AND THRESHOLDS
- TIES PREDICTIONS TO ACTIONS (E.G., MARKETING, RETENTION)

### 🚩 Red flags

- DOESN'T DEFINE CHURN PRECISELY
- NO MENTION OF COST OF FALSE NEGATIVES
- CHOOSES HIGH-COMPLEXITY MODELS WITHOUT JUSTIFICATION
- IGNORES HOW MODEL FITS INTO BUSINESS WORKFLOW

### Bonus flags

- **DEPLOYMENT**  
How would you monitor drift in user behavior?
- **ALTERNATIVE**  
Segment users with clustering before modeling churn.





# A summary table comparing tasks side-by-side

| TASK                | SKILL TESTED                         | COMMON PITFALLS                          | GOOD SIGNS                             |
|---------------------|--------------------------------------|------------------------------------------|----------------------------------------|
| TASK 1: SPAM FILTER | Data prep, model evaluation          | Ignores imbalance, uses accuracy only    | Discusses metrics, class weighting     |
| TASK 2: SENTIMENT   | NLP basics, multiclass               | Skips preprocessing, uses BERT too early | Chooses simple models, analyzes errors |
| TASK 3: CHURN       | Business thinking, feature selection | Ignores imbalance, uses accuracy only    | Discusses metrics, class weighting     |

